Dear Parent/Guardian,

The purpose of this letter is to inform you of the Return on Investment for your student, who has the potential to earn an industry certification. The opportunity to earn industry certification is a voluntary process, offered free of charge by the Volusia County School District. Students are assessed by an independent, third-party certifying entity using predetermined standards for knowledge, skills and competencies. The result is the award of a time-limited credential that is nationally recognized and applicable to an occupation. This occupation is included in the workforce system’s targeted occupation list or determined to be an occupation that is critical, emerging or addresses a local need. Examples of industry certifications include Adobe Certified Associate- Photoshop, Microsoft Office Specialist, Agricultural Technician Certification, Autodesk Certified User-Autodesk Inventor, and many more. In 2018-2019, Volusia is offering 36 options for industry certification credentials.

During the 2014 Legislative Session, a provision within Chapter 2014-184 Laws of Florida was added that requires district school boards to notify the parent/guardian of a student earning an industry certification that articulates for postsecondary credit. In addition, the estimated cost savings of postsecondary tuition/fees and the market cost of the industry certification if the assessment was taken as an adult must be included.

Attached you will find a table that represent the college credit that is awarded for earning specific industry certifications this table is the articulated credit college/fee savings. A second table is the cost of the test savings for all tests offered in Volusia County Schools. Only identified and aligned Career and Technical Education courses offer industry certifications at each school. Please refer to each school’s Program of Studies before requesting information about specific certifications.

If you have any questions related to Industry Certifications, you may contact Amy McAllister at ammcalli@volusia.k12.fl.us For more information about the new legislative changes to Career and Technical Education, visit the Florida Department of Education website at http://fldoe.org/academics/career-adult-edu/cape-secondary/

Thank you for supporting your student in preparation for his or her future career!

Sincerely,

Amy McAllister
Career and Technical Education Specialist of Industry Certification
Volusia County Schools
## Return on Investment - Articulated College Credit for Industry Certifications

<table>
<thead>
<tr>
<th>Certification</th>
<th>AS Program of Articulation</th>
<th>Articulated Credit</th>
<th>Average Tuition and Fees Per Credit Hour*</th>
<th>State College Savings</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adobe Certified Associate - Dreamweaver</td>
<td>Internet Services Technology</td>
<td>3</td>
<td>$106.88</td>
<td>$320.64</td>
</tr>
<tr>
<td>Adobe Certified Associate - Animate</td>
<td>Internet Services Technology</td>
<td>3</td>
<td>$106.88</td>
<td>$320.64</td>
</tr>
<tr>
<td>Agriculture Technician Certification</td>
<td>Agriculture Production Technology</td>
<td>2</td>
<td>$106.88</td>
<td>$213.76</td>
</tr>
<tr>
<td>Animal Science Certification</td>
<td>Equine Studies</td>
<td>3</td>
<td>$106.88</td>
<td>$320.64</td>
</tr>
<tr>
<td>Agriculture Associate Certification</td>
<td>Agriculture Production Technology</td>
<td>3</td>
<td>$106.88</td>
<td>$320.64</td>
</tr>
<tr>
<td>Autodesk Certified User-AutoCAD</td>
<td>Drafting and Design Technology</td>
<td>3</td>
<td>$106.88</td>
<td>$320.64</td>
</tr>
<tr>
<td>Autodesk Certified User-AutoCAD</td>
<td>Architectural Design and Construction Technology</td>
<td>3</td>
<td>$106.88</td>
<td>$320.64</td>
</tr>
<tr>
<td>Autodesk Certified User- Revit</td>
<td>Drafting and Design Technology</td>
<td>3</td>
<td>$106.88</td>
<td>$320.64</td>
</tr>
<tr>
<td>Autodesk Certified User- Revit</td>
<td>Architectural Design and Construction Technology</td>
<td>3</td>
<td>$106.88</td>
<td>$320.64</td>
</tr>
<tr>
<td>Autodesk Certified User- Inventor</td>
<td>Engineering Technology</td>
<td>3</td>
<td>$106.88</td>
<td>$320.64</td>
</tr>
<tr>
<td>Biotechnician Assistant</td>
<td>Biotechnology Laboratory Technology</td>
<td>3</td>
<td>$106.88</td>
<td>$320.64</td>
</tr>
<tr>
<td>911 Public Safety Telecommunicator</td>
<td>Criminal Justice Technology</td>
<td>3</td>
<td>$106.88</td>
<td>$320.64</td>
</tr>
<tr>
<td>Microsoft Technology Associate-HTML5 App Development Fundamentals</td>
<td>Internet Services Technology</td>
<td>3</td>
<td>$106.88</td>
<td>$320.64</td>
</tr>
<tr>
<td>National Pro-Start Certificate of Achievement</td>
<td>Culinary Management</td>
<td>3</td>
<td>$106.88</td>
<td>$320.64</td>
</tr>
<tr>
<td>ServSafe Certified Professional Food Service Manager</td>
<td>Culinary Management</td>
<td>3</td>
<td>$106.88</td>
<td>$320.64</td>
</tr>
<tr>
<td>ServSafe Certified Professional Food Service Manager</td>
<td>Restaurant Management</td>
<td>3</td>
<td>$106.88</td>
<td>$320.64</td>
</tr>
<tr>
<td>Certified Food Safety Manager</td>
<td>Baking &amp; Pastry Management (60)</td>
<td>3</td>
<td>$106.88</td>
<td>$320.64</td>
</tr>
<tr>
<td>Certified Food Safety Manager</td>
<td>Culinary Management</td>
<td>2</td>
<td>$106.88</td>
<td>$213.76</td>
</tr>
<tr>
<td>Certified Food Safety Manager</td>
<td>Restaurant Management</td>
<td>2</td>
<td>$106.88</td>
<td>$213.76</td>
</tr>
<tr>
<td>Small UAS Safety Certification</td>
<td>Professional Pilot Technology</td>
<td>1</td>
<td>$106.88</td>
<td>$106.88</td>
</tr>
</tbody>
</table>

* "Average Tuition and Fees Per Credit Hour" represents a weighted mean of the Florida College System institutions' tuition and fees per credit hour.
Source: Resident Students Fee Per Credit Hour, Fall 2017-18, Credit Programs: A & P, PSV, Developmental Education and EPI Programs
Based on Active Articulation Agreements adopted by the State Board of Education in May 2018
<table>
<thead>
<tr>
<th>Certification</th>
<th>Single Exam Voucher Cost</th>
<th>Certifying Agency Name</th>
<th>Certifying Agency Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adobe Certified Associate (Dreamweaver)</td>
<td>$95.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
<tr>
<td>Adobe Certified Associate (Animate)</td>
<td>$95.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
<tr>
<td>Adobe Certified Associate (Illustrator)</td>
<td>$95.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
<tr>
<td>Adobe Certified Associate (InDesign)</td>
<td>$95.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
<tr>
<td>Adobe Certified Associate (Photoshop)</td>
<td>$95.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
<tr>
<td>Adobe Certified Associate (Premiere Pro)</td>
<td>$95.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
<tr>
<td>Agriculture Assistant Certification</td>
<td>$50.00</td>
<td>Florida Farm Bureau</td>
<td><a href="http://www.fbaest.com">www.fbaest.com</a></td>
</tr>
<tr>
<td>Agricultural Natural Resources Certification</td>
<td>$85.00</td>
<td>Florida Farm Bureau</td>
<td><a href="http://www.fbaest.com">www.fbaest.com</a></td>
</tr>
<tr>
<td>Agricultural Technician Certification</td>
<td>$85.00</td>
<td>Florida Farm Bureau</td>
<td><a href="http://www.fbaest.com">www.fbaest.com</a></td>
</tr>
<tr>
<td>Animal Science Technician</td>
<td>$85.00</td>
<td>Florida Farm Bureau</td>
<td><a href="http://www.fbaest.com">www.fbaest.com</a></td>
</tr>
<tr>
<td>Agriculture Mechanics Certification</td>
<td>$85.00</td>
<td>Florida Farm Bureau</td>
<td><a href="http://www.fbaest.com">www.fbaest.com</a></td>
</tr>
<tr>
<td>Aquaculture Technician</td>
<td>$95.00</td>
<td>FL Aquaculture Assoc.</td>
<td><a href="http://www.flaa.org">www.flaa.org</a></td>
</tr>
<tr>
<td>Autodesk Certified User - AutoCad</td>
<td>$85.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
<tr>
<td>Autodesk Certified User - Inventor</td>
<td>$85.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
<tr>
<td>Autodesk Certified User - Revit</td>
<td>$85.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
<tr>
<td>Biotechnician Assistant</td>
<td>$150.00</td>
<td>Center for Excellence for Regenerative Health</td>
<td><a href="http://www.cerhb.ufl.edu">www.cerhb.ufl.edu</a></td>
</tr>
<tr>
<td>Certified Food Protection Manager (ServSafe)</td>
<td>$37.00</td>
<td>National Restaurant Association Educational Foundation</td>
<td><a href="http://www.nraef.org">www.nraef.org</a></td>
</tr>
<tr>
<td>Certified Medical Administrative Assistant (CMAA)</td>
<td>$155.00</td>
<td>National Healthcare Association</td>
<td><a href="http://www.nhanow.com">www.nhanow.com</a></td>
</tr>
<tr>
<td>Certified EKG Technician</td>
<td>$155.00</td>
<td>National Healthcare Association</td>
<td><a href="http://www.nhanow.com">www.nhanow.com</a></td>
</tr>
<tr>
<td>Certified Food Safety Manager</td>
<td>$47.00</td>
<td>National Registry of Food Safety Professional</td>
<td><a href="https://www.nrfsp.com/">https://www.nrfsp.com/</a></td>
</tr>
<tr>
<td>Certified Internet Business Assoc.</td>
<td>$30.00</td>
<td>Certification Partners</td>
<td><a href="https://www.ciwcertified.com/ciw-certifications">https://www.ciwcertified.com/ciw-certifications</a></td>
</tr>
<tr>
<td>Certified Network Technology Associate</td>
<td>$30.00</td>
<td>Certification Partners</td>
<td><a href="https://www.ciwcertified.com/ciw-certifications">https://www.ciwcertified.com/ciw-certifications</a></td>
</tr>
<tr>
<td>Certified Nursing Assistant</td>
<td>$155.00</td>
<td>Florida Department of Health</td>
<td><a href="https://floridasnursing.gov/licensing">https://floridasnursing.gov/licensing</a></td>
</tr>
<tr>
<td>Emergency Medical Responder</td>
<td>$100.00</td>
<td>International EMS Registry</td>
<td><a href="http://www.iemsr.org">www.iemsr.org</a></td>
</tr>
<tr>
<td>Engineering Core</td>
<td>With PLTW</td>
<td>Project Lead the Way</td>
<td><a href="https://www.pltw.org/our-programs/pltw-engineering">https://www.pltw.org/our-programs/pltw-engineering</a></td>
</tr>
<tr>
<td>Course Description</td>
<td>Price</td>
<td>Provider</td>
<td>Website</td>
</tr>
<tr>
<td>----------------------------------------------------------------------------------</td>
<td>--------</td>
<td>------------------------</td>
<td>---------------------------------------</td>
</tr>
<tr>
<td>Microsoft Office Specialist Bundle</td>
<td>$135.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
<tr>
<td>Microsoft Technology Associate (MTA) - HTML5 Application Development Fundamentals</td>
<td>$69.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
<tr>
<td>Microsoft Technology Associate (MTA) - Networking Fundamentals</td>
<td>$69.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
<tr>
<td>Microsoft (MTA) Security Fundamentals</td>
<td>$69.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
<tr>
<td>Microsoft (MTA) Software Development Fundamentals</td>
<td>$69.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
<tr>
<td>Microsoft (MTA) Windows OS Fundamentals</td>
<td>$69.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
<tr>
<td>Pre-Apprenticeship Certificate Training (PACT), Building Construction Technology</td>
<td>$69.00</td>
<td>NOCTI</td>
<td><a href="http://www.hbi.org">www.hbi.org</a></td>
</tr>
<tr>
<td>National ProStart Certificate of Achievement</td>
<td>$36.00</td>
<td>National Restaurant Association Educational Foundation</td>
<td><a href="http://www.nraef.org">www.nraef.org</a></td>
</tr>
<tr>
<td>Small UAS Safety Certification</td>
<td>$125.00</td>
<td>Unmanned Safety Institute</td>
<td><a href="http://unmannedsafetyinstitute.org">http://unmannedsafetyinstitute.org</a></td>
</tr>
<tr>
<td>QuickBooks Certified User</td>
<td>$65.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
<tr>
<td>Toon Boom Certified Assoc.</td>
<td>$65.00</td>
<td>Certiport</td>
<td><a href="http://www.certiport.com">www.certiport.com</a></td>
</tr>
</tbody>
</table>